



FERTG
CONSULTING

Import Process



Analyze the offers presented and clarify any doubts. Provide feedback on target pricing and renegotiate with vendors if needed.

Based on your objectives and needs, select your preferred offer and notify your import and export consultant.


FERTG issues Consulting Agreement and Sales Contract outlining the terms and conditions.

FERTG submits Purchase Order to Vendor. Vendor name and details are disclosed.

Vendor submits Proforma Invoice for FERTG and client approval and funds are transferred via agreed terms.

If goods are not in stock, production begins and product is prepared for shipment.

Item	Description	Length	Quantity (units)	FOB Unit Price	Amount	Packing Info (units per ctn)	Product Photo	Vendor Comments
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1	Hot Water Bottle, Natural Rubber -BPA Free Rubber content: 30%	2L	50,000	\$0.62	\$31,000.00	1 pc per OPP/PE BAG, 40pcs/CTN		MOQ per color: 1,000 units Lead time: 35-40 days
2	Hot Water Bottle, Natural Rubber -BPA Free Rubber content: 30%	1L	70,000	\$0.50	\$35,000.00	1 pc per OPP/PE BAG, 60pcs/CTN		Payment: terms: 30% down payment, balance before shipment

Vendor: 1 (China)

TOTAL: \$66,000.00



Item	Description	Length	Quantity (units)	FOB Unit Price	Amount	Packing Info (units per ctn)	Product Photo	Vendor Comments
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1	Hot Water Bottle, Natural Rubber -BPA Free Rubber content: 25%	2L	50,000	\$0.64	\$32,000.00	1 pc per OPP/PE BAG, 40pcs/CTN		Lead time: 35-40 days
2	Hot Water Bottle, Natural Rubber -BPA Free Rubber content: 25%	1L	70,000	\$0.49	\$34,300.00	1 pc per OPP/PE BAG, 40pcs/CTN		Payment: terms: 30% down payment, balance before shipment


Vendor: 2 (China)

TOTAL: \$66,300.00



Item	Description	Length	Quantity (units)	FOB Unit Price	Amount	Packing Info (units per ctn)	Product Photo	Vendor Comments
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1	Hot Water Bottle, Natural Rubber -BPA Free Rubber content: 22%	2L (bottle size: 36.5x19cm)	50,000	\$0.71	\$35,500.00	1 pc per OPP/PE BAG, 40pcs/CTN		MOQ per color: 2,000 units Lead time: 35-40 days
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2	Hot Water Bottle, Natural Rubber -BPA Free Rubber content: 22%	1L (bottle size: 29x15.8cm)	70,000	\$0.65	\$45,500.00	1 pc per OPP/PE BAG, 40pcs/CTN		Payment: terms: 30% down payment, balance before shipment
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Vendor: 3 (China)

TOTAL: \$81,000.00




Item	Description	Length	Quantity (units)	FOB Unit Price	Amount	Packing Info (units per ctn)	Product Photo	Vendor Comments
1	Hot Water Bottle, Natural Rubber -BPA Free Rubber content: 25%	2L	50,000	\$0.59	\$29,500.00	1 pc per OPP/PE BAG, 40pcs/CTN		MOQ per color: 10,000 units Lead time: 35-40 days
2	Hot Water Bottle, Natural Rubber -BPA Free Rubber content: 25%	1L	70,000	\$0.52	\$36,400.00	1 pc per OPP/PE BAG, 40pcs/CTN		Payment: terms: 30% down payment, balance before shipment

Vendor: 4 (China)

TOTAL: \$65,900.00



Item	Description	Length	Quantity (units)	FOB Unit Price	Amount	Packing Info (units per ctn)	Product Photo	Vendor Comments
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1	Hot Water Bottle, Natural Rubber -BPA Free	2L	50,000	\$0.635	\$31,750.00	1 pc per OPP/PE BAG, 40pcs/CTN		Lead time: 35-40 days
2	Hot Water Bottle, Natural Rubber -BPA Free	1L	70,000	\$0.535	\$37,450.00	1 pc per OPP/PE BAG, 40pcs/CTN		Payment: terms: 30% down payment, balance before shipment

Vendor: 5 (China)

TOTAL: \$69,200.00



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Comments from team

Thank you for the opportunity to quote on your companies behalf. Please note that all pricing shown is the real cost offered by vendor(s) and **DOES NOT** include FERTG Commission, duties, and customs clearance.

Kindly note the INCOTERMS presented by each vendor and what each offer entails. If you have any questions, please contact your import and export consultant and we will be happy to clarify any doubts.

We look forward to your feedback and comments!



Come fly with us

Please contact our consultants to schedule your initial consultation and learn more **about how we can partner and help your business thrive!**

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